

LES Product Management Program

Laparoscopic, endoscopic and suture management

LES Product Management Program



- **Scheduled physical count**
 - know when counted/when replenished
- **Tracking of inventory**
 - know what was counted & availability
- **Trends**
 - Usage history vs. purchase history
- **Accountable on-hands**
 - staff responsibility eliminated/no hoarding to avoid confrontation

LES Product Management Program

Requirements for a successful program:

- **Complete physical inventory**
- **Suture by each logic**
- **Determine pars**
- **Scheduled and comprehensive count**
- **Weekly/monthly tracking**

LES Product Management Program

Benefits from a successful program:

- Reduce on-hand inventory
- Eliminate dead stock
- Forecast to eliminate backorders and drop ships
- Reduce costs through obsolescence identification
- Weekly inventory value/activity

Weekly product value

	12-May	6-Jul	11-Oct	22-Dec
Y936H	\$0.00	\$0.00		
Z304H	0	0	35	35
Z315H	0	36	34	36
Z340H	35	33	96	78
Z416H	95	71	94	84
Z463G	32	32	22	18
Z489G	46	34	31	42
Z493G	35	47	39	38
Z498G	0	40	42	40
Z498G	\$0.00	\$0.00		
Z507G	7	26	12	24
Z507G	\$0.00	\$0.00		
Z534T	27	27	27	21
Z824G	26	26	20	19
Z824G	\$0.00	\$0.00		
Z969H	38	38	38	36
Z990G	16	16	17	10
	\$84,227.14	\$86,359.97		\$90,224.84